

Pricing Zone	Grade		Base Price	Cash Discount	Freight	PRICE - CASH		
						Gross Price Cash	GST @ 18%	Cash Price Per MT
Bhiwandi	RAFFIA	H036RG	97,540.00	1,100.00	2,303.00	98743.00	17,773.74	1,16,516.74
		NH036RG	96,740.00	1,100.00	2,303.00	97943.00	17,629.74	1,15,572.74
		ULL	92,540.00	1,100.00	2,303.00	93743.00	16,873.74	1,10,616.74
	IM	H120IG	97,300.00	1,100.00	2,303.00	98503.00	17,730.54	1,16,233.54
		NH120IG	96,500.00	1,100.00	2,303.00	97703.00	17,586.54	1,15,289.54
		ULH	92,300.00	1,100.00	2,303.00	93503.00	16,830.54	1,10,333.54
	TQ- FILM	H110QS	98,730.00	1,100.00	2,303.00	99933.00	17,987.94	1,17,920.94
		NH110QS	97,930.00	1,100.00	2,303.00	99133.00	17,843.94	1,16,976.94
JALGAON	RAFFIA	H036RG	98,750.00	1,100.00	2,121.00	99,771.00	17,958.78	1,17,729.78
		NH036RG	97,950.00	1,100.00	2,121.00	98,971.00	17,814.78	1,16,785.78
		ULL	93,750.00	1,100.00	2,121.00	94,771.00	17,058.78	1,11,829.78
	IM	H120IG	98,510.00	1,100.00	2,121.00	99,531.00	17,915.58	1,17,446.58
		NH120IG	97,710.00	1,100.00	2,121.00	98,731.00	17,771.58	1,16,502.58
		ULH	93,510.00	1,100.00	2,121.00	94,531.00	17,015.58	1,11,546.58
	TQ- FILM	H110QS	99,940.00	1,100.00	2,121.00	1,00,961.00	18,172.98	1,19,133.98
		NH110QS	99,140.00	1,100.00	2,121.00	1,00,161.00	18,028.98	1,18,189.98
MUMBAI VASAI	RAFFIA	H036RG	97,090.00	1,100.00	2,751.00	98,741.00	17,773.38	1,16,514.38
		NH036RG	96,290.00	1,100.00	2,751.00	97,941.00	17,629.38	1,15,570.38
		ULL	92,090.00	1,100.00	2,751.00	93,741.00	16,873.38	1,10,614.38
	IM	H120IG	96,850.00	1,100.00	2,751.00	98,501.00	17,730.18	1,16,231.18
		NH120IG	96,050.00	1,100.00	2,751.00	97,701.00	17,586.18	1,15,287.18
		ULH	91,850.00	1,100.00	2,751.00	93,501.00	16,830.18	1,10,331.18
	TQ- FILM	H110QS	98,280.00	1,100.00	2,751.00	99,931.00	17,987.58	1,17,918.58
		NH110QS	97,480.00	1,100.00	2,751.00	99,131.00	17,843.58	1,16,974.58
NASHIK	RAFFIA	H036RG	97,900.00	1,100.00	2,326.00	99,126.00	17,842.68	1,16,968.68
		NH036RG	97,100.00	1,100.00	2,326.00	98,326.00	17,698.68	1,16,024.68
		ULL	92,900.00	1,100.00	2,326.00	94,126.00	16,942.68	1,11,068.68
	IM	H120IG	97,660.00	1,100.00	2,326.00	98,886.00	17,799.48	1,16,685.48
		NH120IG	96,860.00	1,100.00	2,326.00	98,086.00	17,655.48	1,15,741.48
		ULH	92,660.00	1,100.00	2,326.00	93,886.00	16,899.48	1,10,785.48
	TQ- FILM	H110QS	99,090.00	1,100.00	2,326.00	1,00,316.00	18,056.88	1,18,372.88
		NH110QS	98,290.00	1,100.00	2,326.00	99,516.00	17,912.88	1,17,428.88
SOLAPUR	RAFFIA	H036RG	98,110.00	1,100.00	3,063.00	1,00,073.00	18,013.14	1,18,086.14
		NH036RG	97,310.00	1,100.00	3,063.00	99,273.00	17,869.14	1,17,142.14
		ULL	93,110.00	1,100.00	3,063.00	95,073.00	17,113.14	1,12,186.14
	IM	H120IG	97,870.00	1,100.00	3,063.00	99,833.00	17,969.94	1,17,802.94
		NH120IG	97,070.00	1,100.00	3,063.00	99,033.00	17,825.94	1,16,858.94
		ULH	92,870.00	1,100.00	3,063.00	94,833.00	17,069.94	1,11,902.94
	TQ- FILM	H110QS	99,300.00	1,100.00	3,063.00	1,01,263.00	18,227.34	1,19,490.34
		NH110QS	98,500.00	1,100.00	3,063.00	1,00,463.00	18,083.34	1,18,546.34
DAMAN	RAFFIA	H036RG	98,300.00	1,100.00	1,676.00	98,876.00	17,797.68	1,16,673.68
		NH036RG	97,500.00	1,100.00	1,676.00	98,076.00	17,653.68	1,15,729.68
		ULL	93,300.00	1,100.00	1,676.00	93,876.00	16,897.68	1,10,773.68
	IM	H120IG	98,060.00	1,100.00	1,676.00	98,636.00	17,754.48	1,16,390.48
		NH120IG	97,260.00	1,100.00	1,676.00	97,836.00	17,610.48	1,15,446.48
		ULH	93,060.00	1,100.00	1,676.00	93,636.00	16,854.48	1,10,490.48
	TQ- FILM	H110QS	99,490.00	1,100.00	1,676.00	1,00,066.00	18,011.88	1,18,077.88
		NH110QS	98,690.00	1,100.00	1,676.00	99,266.00	17,867.88	1,17,133.88
SILVASSA	RAFFIA	H036RG	98,190.00	1,100.00	1,784.00	98,874.00	17,797.32	1,16,671.32
		NH036RG	97,390.00	1,100.00	1,784.00	98,074.00	17,653.32	1,15,727.32
		ULL	93,190.00	1,100.00	1,784.00	93,874.00	16,897.32	1,10,771.32
	IM	H120IG	97,950.00	1,100.00	1,784.00	98,634.00	17,754.12	1,16,388.12
		NH120IG	97,150.00	1,100.00	1,784.00	97,834.00	17,610.12	1,15,444.12
		ULH	92,950.00	1,100.00	1,784.00	93,634.00	16,854.12	1,10,488.12
	TQ- FILM	H110QS	99,380.00	1,100.00	1,784.00	1,00,064.00	18,011.52	1,18,075.52
		NH110QS	98,580.00	1,100.00	1,784.00	99,264.00	17,867.52	1,17,131.52
UMBERGAON-VALSAD	RAFFIA	H036RG	98,160.00	1,100.00	1,664.00	98,724.00	17,770.32	1,16,494.32
		NH036RG	97,360.00	1,100.00	1,664.00	97,924.00	17,626.32	1,15,550.32
		ULL	93,160.00	1,100.00	1,664.00	93,724.00	16,870.32	1,10,594.32
	IM	H120IG	97,920.00	1,100.00	1,664.00	98,484.00	17,727.12	1,16,211.12
		NH120IG	97,120.00	1,100.00	1,664.00	97,684.00	17,583.12	1,15,267.12
		ULH	92,920.00	1,100.00	1,664.00	93,484.00	16,827.12	1,10,311.12
	TQ- FILM	H110QS	99,350.00	1,100.00	1,664.00	99,914.00	17,984.52	1,17,898.52
		NH110QS	98,550.00	1,100.00	1,664.00	99,114.00	17,840.52	1,16,954.52

Quantity Discount (QD):

1. QD calculated on monthly lifting basis on all prime, non-prime grades except Utility, sweepings, waste grades and powder.
2. Deemed Exports quantity cannot be clubbed with the domestic sales quantity for calculation of eligibility or discount.
3. Combined domestic off-take of Ex-Plant, Ex-DOPW and any other depot of Nayara shall be considering for QD calculation.
4. QD shall be settled by credit note after completion of lifting in the succeeding month.
5. Below are the slabs for QD:

Slab(MT) >=	QD (Rs./MT)
5.00	400.00
25.00	450.00
50.00	500.00
100.00	600.00
200.00	700.00
300.00	800.00
400.00	900.00
500.00	950.00

Delayed Payment Charges:-

If the payment is not received in line with the payment terms due, Delayed payment interest (DPI) is charged as per the schedule given below:

Period	Interest applicable
Delayed period from the date of invoice	@36% per Annum
i. First 14 days (Interest Free Credit)	@0% per Annum
ii. For first 15 days after IFC	@21% per Annum
iii. >= 16 days	@24% per Annum

*GST will be charged on Delayed payment charges as per the rates applicable under GST

Payment Terms:- Payment will be due on 2nd Day from the date of invoice through RTGS.